



Calling all Indian River County Nonprofit Board Chairs, Board Members, CEOs/Presidents/Executive Directors, and Development Professionals!

BUILD YOUR ORGANIZATION'S CAPACITY FOR DEVELOPMENT AND FUNDRAISING A BOARD/STAFF WORKSHOP

Friday, April 27, 2018

Northern Trust
755 Beachland Blvd • Vero Beach, FL
32963

Breakfast • 8:30 am – 8:55 am
Workshop • 8:55 am – 3:00 pm
Workshop

\$80 per person

**10% off for groups of 3 or more
(on one registration)**

*To get the most out of this workshop,
bring your board members and
leadership team to this day-long
seminar and build your capacity for
excellence in board governance and
fundraising!*

Registration includes materials,
continental breakfast, lunch, and
refreshment breaks.

*Register online at
www.afpindianriver.org*

Chuck Loring



*Loring, Sternberg & Associates
Senior BoardSource Governance Associate*

Chuck Loring is a nationally renowned leader in the nonprofit sector. See him here:
<https://www.youtube.com/watch?v=F888n0AZJ2k>

Chuck V. Loring, MBA, CFRE is a Senior Governance Associate for BoardSource and senior partner of Loring, Sternberg & Associates, based in Fort Lauderdale and Indianapolis, which provides governance consulting services to nonprofits. Chuck has helped hundreds of local and regional nonprofits across the country strengthen their boards and improve governance practices. Chuck also conducts training programs for funding organizations, including a host of community foundations across the country.

Effective resource development is a constructive partnership between Board and Staff. The morning will start with a look at the current state of the charitable sector and then proceed to a discussion of recruiting and sustaining the right board for fundraising. Chuck will finish the presentation focusing on effective board and staff behavior in the area of donor cultivation, solicitation, and stewardship.