



2018 Professional Development Calendar

** All educational sessions marked with "*" will begin with an ethical scenario and discussion (approx. 10 minutes)*

April 27	A+ Speaker Event with Chuck Loring Northern Trust • 755 Beachland Blvd \$80 • 10% Discount for groups of 3 or more Breakfast and Lunch will be provided	8:30 am – 3:00 pm
May 10 *	Food for Thought Northern Trust • 755 Beachland Blvd 8:00 – 9:30 am Tax and Accounting Implications for Nonprofits Scott A. Nuttall, CPA, CFP Kmetz, Nuttall, Elwell, Graham, PLLC	8:30 am – 10:00 am
June 6	National Philanthropy Day Workshop Northern Trust • 755 Beachland Blvd 8:45 – 10:15 am	
July 19 *	Webinar and Social Webinar 4:00 pm United Way of Indian River County • 1836 14 th Avenue • Vero Beach “Philanthroculture – How Diverse Culture Influences Generosity” presented by Lilya Wagner, CFRE, EDD and Alphonse Brown, ACFRE	4:00 pm – 5:15 pm plus Social
August 8 & 9	CFRE Review Course with Janet Ginn, CFRE Two Day event Northern Trust • 755 Beachland Blvd \$125 per person Breakfast, Lunch & Snacks Included <i>More information to follow</i>	
September 26 *	Food for Thought Northern Trust • 755 Beachland Blvd Giving USA Report Presented by Melissa Brown Can data about why people give help you raise more money for your nonprofit organization? Yes! Please join us for an interactive workshop as nationally-ranked fundraising trainer Melissa Brown reveals the results of the 2018 Giving USA: Annual Report on Philanthropy. Melissa will not only show us what to look for in the trends but also dig into the "drivers" of giving so we can harness them better. Participants will come away with a better understanding of what motivates donors and give their organizations an edge when planning for fundraising success.	8:30 am – 12:00 pm

October 18 *

Webinar and Social

4:00 pm – 5:15 pm plus Social

Webinar 4:00 pm

United Way of Indian River County • 1836 14th Avenue • Vero Beach

“10 Secrets to Optimizing Your Online Donation Process for Maximum Dollars Raised and Retained” presented by Steven Shattuck

November 14

National Philanthropy Day

Vero Beach Museum of Art

5:30 pm – 7:30 pm

More information to follow

December

Holiday Party and Annual Meeting

More information to follow